



Queensborough Community College

THE CITY UNIVERSITY OF NEW YORK

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Administration

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Office of Academic Affairs

May 21, 2003

Dr. Evangelos Gizis
Interim Provost
Queens College
of the City University of New York
Flushing, NY 11367-1597

RECEIVED

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OFFICE OF THE PROVOST Q.C.

Dr. Gizis:

Enclosed is a copy of the signed articulation agreement between Queensborough Community College and Queens College for transfer from an A.A. degree program in business administration to a B.B.A. degree program in accounting and marketing.

Thank you for your efforts in making this wonderful opportunity available to Queensborough students.

We look forward to a smooth transition for business students from our institution to yours.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. R. Corradetti', written over a large, faint circular stamp.

Dr. Arthur R. Corradetti

Asst. to the Vice Pres. for Academic Affairs

Enclosure

cc: Vice President Robert Kahn, Academic Affairs
Dean Karen Steele, Academic Affairs
Dean Kathleen Allen, Academic Affairs
Dr. Jonas Falik, Chair, Business
Dr. Martin Jacobs, Counseling
Ms. Yelena Shvartsblat, Academic Advisement
Ms. Rosalind Rosenkrantz, Graduation Audit, Registrar

10/14/2002

**The City University of New York
Articulation Agreement Initiated by Queens College**

Senior College Department: Economics
Program: Business Administration
Degree: B.B.A.

Community College Articulation Partner: Queensborough College
Department: Business
Program: Accounting and Marketing
Degree: A.S.

Effective Semester of Agreement: September 2003

Admission Requirements for Senior College Program:

Based on existing CUNY regulations between senior and community colleges, students will be admitted to QC upon successful graduation from QCC. If they have satisfactorily completed the 60 credits (see next page) required at QCC, students are assured of uninterrupted, articulated matriculation to QC, leading to the BBA in Business Administration. QCC students will be subject to the same academic standards as QC students while at QCC. For example, a minimum grade of B- must be earned in Economics 101 and 102, and Accounting 101 and 102 in order to apply to the major, and a B- average is required in all business courses. A minimum grade of C- must be earned in all business courses. Additionally, no required or elective courses in the undergraduate business major may be taken on a pass/no credit basis.

Total transfer credits granted towards the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

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TABLE 1

**COURSE TO COURSE EQUIVALENCIES AND TRANSFER
CREDIT AWARDED**

Senior College: Queens College **Department:** Economics
Program (Major): Business Administration **Degree:** BBA

Community College: Queensborough **Department:** Business
Program: Accounting and Marketing **Degree:** AS

Queensborough Community College		Queens College		Transfer Credits Awarded
Course and Title	Cr.	Course and Title	Cr.	
Requirements for the Program				
Business 101 Principles of Accounting I	4	Accounting 101 Introduction to the Theory and Practice of Accounting I	3	3+1 elective
Business 102 Principles of Accounting II	4	Accounting 102 Introduction to the Theory and Practice of Accounting II	3	3+1 elective
Business 201 Business Organization and Management	3	Economics 240 Industrial Organization	3	3
Business 203 Statistics	3	Elective	3	3
Business 301 Business Law	3	Accounting 361 Business Law I	3	3
Business 401 Elements of Marketing	3	Business 243 Distribution and Marketing	3	3
Business 701 Principles of Finance	3	Economics 215 Money and Banking	3	3
Subtotal	23	Subtotal	23	23

TABLE 1, CONTINUED

General Education Core Requirements				
English 101 English Composition I	3	English 110 College Writing	3	3
English 102 English Composition II	3	English 120 Writing, Literature, Culture	3	3
Mathematics 240 Mathematics for Business and Economics I	2	Elective	2	2
Mathematics 250 Mathematics for Business and Economics II	2	Elective	2	2
Health Education 101 Or Health Education 102	1 or 2	Elective	1 or 2	1 or 2
History 110 Introduction to Ancient Civilization <i>Or History 111 Introduction to Medieval and Early Modern Western Civilization</i> or History 112 Introduction to Modern Western Civilization	3	History 113 Introduction to Ancient Civilization <i>or</i> <i>History 1 Survey of Western Civilization from Ancient Times to 1715</i> Or History 2 Survey of Western Civilization from 1715 to the Present	3	3
Social Science 211 Introduction to Macroeconomics <i>or</i> <i>Social Science 212 Introduction to Macroeconomics</i>	3	Economics 101 Introduction to Macroeconomics <i>or</i> <i>Economics 102 Introduction to Microeconomics</i>	3	3
Speech 211 Speech Communication	3	Media Studies 151 Public Speaking	3	3
Science (Laboratory)	4	Science (Laboratory)	4	4
Foreign Language or Liberal Arts and Sciences†	4-8	Varying	4-8	4-8
Social Science, History or Humanities elective*	3	Varying	3	3
Electives‡	1-6	Electives	1-6	1-6
Subtotal	37	Subtotal	37	37
TOTAL	60	TOTAL	60	60

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NOTES:

* May satisfy College foreign language requirement. Students who wish to choose the international business track must take foreign language in order to complete the BBA within 120 credits. Strongly recommended for all tracks.

† In order to complete international business or actuarial studies tracks within 120 credits, SS 211 or 212 must be chosen. Strongly recommended for all tracks.

‡ If Math 128 or Math 441 is chosen, it will satisfy the calculus requirement for the business major at QC. Students who wish to choose the actuarial studies track must choose Math 441.

TABLE 2

**SENIOR COLLEGE COURSES REMAINING FOR
BACCALAUREATE DEGREE**

Course	Title	Credits
Business Fundamentals and Specialization Courses		
Business 241	Corporation Finance	3
Business 247	Business Economics	3
Business 384 <i>Or</i> <i>Economics 382</i>	Forecasting and Regression Analysis for Business <i>Or</i> <i>Introduction to Econometrics</i>	3
Computer Science 18	Computers with Business Applications	3
Economics 101 <i>Or</i> <i>Economics 102^a</i>	Introduction to Macroeconomics <i>Or</i> <i>Introduction to Microeconomics</i>	0-3
Economics 249 <i>Or</i> <i>Mathematics 241</i>	Statistics as Applied to Economics and Business <i>Or</i> <i>Introduction to Probability and Mathematical Statistics</i>	3
Mathematics 131 <i>Or Mathematics 141</i> <i>or Mathematics 151</i>	Calculus with Applications to the Social Sciences I <i>Or Calculus/Differentiation</i> <i>Or Calculus/Differentiation and Integration</i>	0, 3 or 4‡
Specialization Courses		15-25
Subtotal		33-43
Social and Ethical Aspects of Business Courses		
Philosophy 104	Introduction to Ethics	3
Media Studies 165	Oral Communication in the Workplace	3
Globalization and Environment <i>or Area Studies</i>		6
Subtotal		12

TABLE 2, CONTINUED

LASAR and Other Required Courses		
Foreign Language		0-12
Writing Intensive Course		0 or 3*
Subtotal		0-15
Free Electives		0-15
TOTAL		60
GRAND TOTAL FROM TABLES 1 AND 2		120

NOTES:

* Depends on whether SS 211 and/or 212 was taken at QCC.

** Corporation Finance and International Business Tracks require writing intensive course, so no additional courses need to be taken.

Procedures for Reviewing, Updating, Modifying or Terminating Agreement:

The agreement will be assigned to the Deputy Chair for oversight and periodic review. The Deputy Chair will meet with the Chair of Business at QCC as necessary. Depending on the degree of success of QCC transfers, as noted below, the agreement will evolve to meet their educational needs. We do not anticipate that the agreement would ever be terminated. The QC economics department has had a long and successful relationship with QCC, and we anticipate a growth in that relationship with the introduction of the major in business administration.

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Procedures for Evaluating Agreement:

Upon graduation from QCC and admittance into QC, each participant in the program (like all business administration majors) will be assigned a faculty advisor who will ease the transition from QCC to QC and provide ongoing guidance until the successful completion of the BBA. Each faculty advisor will compile performance data on his or her advisees. An assessment, based on the facts, will then be made of the program's strengths and weaknesses, and recommendations for any needed changes will be made.

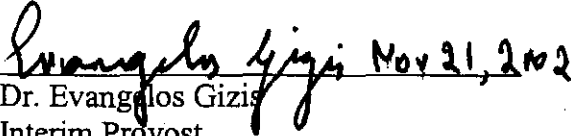
Procedures for Publicizing Agreement:

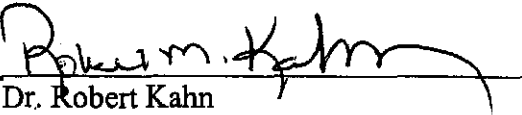
The program will be described in the QCC catalogue, and QCC faculty will advise students of the many benefits of the articulation agreement including:

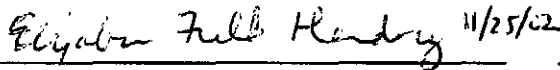
1. A strong academic program with no loss of credits or repetition of courses upon transfer to QC;
2. An ongoing advisement program whereby students are assigned a specific counselor at QCC to ensure that students progress satisfactorily through, and in full compliance with, the requirements of the program.


QC will contact QCC students via email to acquaint them with this program, and will advertise it on the economics department website.

Effective Date: On Approval of BBA Program By CUNY Board of Trustees


Dr. Evangelos Gizis
Interim Provost
Queens College


Dr. Robert Kahn
Vice President for Academic Affairs
Queensborough Community College


Prof. Elizabeth Field-Hendrey
Chairperson, Economics Department
Queens College


Prof. Jonas Falik
Community College Department Chair
Queensborough Community College

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Sample Sequence of Courses

Year 1 QCC				Year 2 QCC			
FALL		SPRING		FALL		SPRING	
COURSE	Cred.	COURSE	Cred.	COURSE	Cred.	COURSE	Cred.
BU 101	4	BU 102	4	BU 203	3	BU 701	3
BU 201	3	BU 302	3	BU 401	3	Foreign Language	3
EN 201	3	EN 102	3	HE 101	2	History 110	3
SP 211	3	SS 211	3	Science	4	MA 128/441*	4
MA 240	2	MA 250	2	SS 212	3	Elective	2
Total Credits	15	Total Credits	15	Total Credits	15	Total Credits	15

* MA 441 must be taken for actuarial track.

QC-Corporate Finance Track

Year 3				Year 4			
FALL		SPRING		FALL		SPRING	
COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.
BUS 241	3	BUS 247	3	BUS 350	3	BUS 351	3
CS 18	3	Media Studies 165	3	ECO 227	3	Electives	10
Foreign Language	4	BUS 341W	3	Globalization Elective	3		
Phil. 104	3	Globalization Elective	3	BUS 384	3		
ECO 249	3	Foreign Language	4	Elective	3		
Total Credits	16	Total Credits	16	Total Credits	15	Total Credits	13

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QC-Investments/CFA Track

Year 3				Year 4			
FALL		SPRING		FALL		SPRING	
COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.
BUS 241	3	BUS 247	3	BUS 250	3	BUS 354	3
CS 18	3	Media Studies 165	3	ECO 352	3	BUS 385	1
Foreign Language	4	BUS 350	3	Globalization Elective	3	Electives	9
Phil. 104	3	Globalization Elective	3	BUS 384	3		
ECO 249	3	Foreign Language	4	BUS 353	3		
Total Credits	16	Total Credits	16	Total Credits	15	Total Credits	13

QC -International Business

Year 3				Year 4			
FALL		SPRING		FALL		SPRING	
COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.
BUS 241	3	BUS 247	3	BUS 354	3	BUS 325	3
CS 18	3	Media Studies 165	3	ECO 354	3	Foreign Language	3
Foreign Language	4	BUS 227	3	Area Studies Elective	3	ECO 229	3
Phil. 104	3	Area Studies Elective	3	BUS 384	3	ECO 355W	3
ECO 249	3	Foreign Language	4	Foreign Language	3	Elective	1
Total Credits	16	Total Credits	16	Total Credits	15	Total Credits	13

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QC-Actuarial Track

Year 3				Year 4			
FALL		SPRING		FALL		SPRING	
COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.	COURSE TITLE	Cred.
BUS 241	3	BUS 247	3	Math 242	3	Math 247	3
CS 18	3	Media Studies 165	3	Math 231	4	Math 272	1
Foreign Language	4	Math 241	3	Foreign Language	4	Globalization Elective(W)	3
Phil. 104	3	Globalization Elective	3	BUS 384	3	Economics 220	3
Math 152	4	Math 201	4	Math 271	1	Elective	3
Total Credits	16	Total Credits	16	Total Credits	15	Total Credits	13